pricefx

COMPANY

A chemicals company operating in process industries with complex raw material and production cost structures.

Problem

Supplier and production costs move frequently, but customer prices do not always adjust in time, causing gradual margin compression that is hard to see across a broad product and customer base.

Solution: Pricefx Cost Pass-Through Agent

The Agent compares cost and price movements by product and customer, flags situations where prices have not kept pace with cost increases, and points teams to the items and accounts where adjustments are needed to restore margin.

Value Outcome

In this deployment, the agent identified 2 cost vs. price misalignment findings tied to

$266,752

in margin upside potential, giving the chemicals producer a targeted list of where to act first to recover lost profitability.

pricefx

COMPANY

A food and ingredient manufacturer supplying products to retail, foodservice, and other channels.

Problem

Supplier and production costs move frequently, but customer prices do not always adjust in time, causing gradual margin compression that is hard to see across a broad product and customer base.

Solution: Pricefx Cost Pass-Through Agent

The Agent compares cost and price movements by product and customer, flags situations where prices had not kept pace with cost increases, and points teams to the items and accounts where adjustments are needed to restore margin.

Value Outcome

In this analysis, the agent flagged **148** cost-to-price misalignments tied to

$27,253

in margin upside potential, giving the food manufacturer a focused list of where small corrections can quickly improve cost recovery and reduce hidden margin loss.

COMPANY

A distributor serving automotive dealers and aftermarket customers with a broad range of tire and related products.

Problem

Supplier and production costs move frequently, but customer prices do not always adjust in time, causing gradual margin compression that is hard to see across a broad product and customer base.

Solution: Pricefx Cost Pass-Through Agent

The Agent compares cost and price movements by product and customer, flags situations where prices have not kept pace with cost increases, and points teams to the items and accounts where adjustments are needed to restore margin.

Value Outcome

In this deployment, the agent identified 1 cost vs. price misalignment finding tied to

$135,182

in margin upside potential, giving the automotive distributor a concrete starting point to correct under-recovered cost and prevent further margin leakage.

pricefx

COMPANY

A medical device manufacturer serving healthcare providers and distributors.

Problem

Supplier and production costs move frequently, but customer prices do not always adjust in time, causing gradual margin compression that is hard to see across a broad product and customer base.

Solution: Pricefx Cost Pass-Through Agent

The Agent compares cost and price movements by product and customer, flags situations where prices have not kept pace with cost increases, and points teams to the items and accounts where adjustments are needed to restore margin.

Value Outcome

In this deployment, the agent identified **36** cost vs. price misalignment findings tied to

$57,567

in margin upside potential, giving the medical device manufacturer a targeted set of opportunities to improve margin by tightening cost pass-through on specific products.