



May 2024

# RAMPUR 13 RELEASE

[www.pricefx.com/rampur](http://www.pricefx.com/rampur)

V1.0

**RAMPUR 13**  
**COMING ON**  
**JUNE 23rd, 2024**

# What's Coming with Rampur 13

## Overview

### BUSINESS

#### LIST PRICE OPTIMIZATION

Make list prices aligned with your price strategy and consistent among brands, product features, lifecycle etc.

#### AGREEMENTS ACCELERATOR

Establish formula-based customer agreement pricing in process manufacturing. General release of new Agreements Accelerator

#### ACTIONABLE INSIGHTS ENHANCEMENTS

Create a Watcher in additional charts (with a join series) and leverage other usability improvements

### TECHNICAL / CONFIGURATION

#### CONDITION RECORDS

Store the results of Price Lists, Live Price Grids, Quotes, Agreements, etc. to enable usage within Pricefx and integration with ERP systems

#### VISUAL CONFIGURATION

Utilize improved Visual Configuration with versioning and multi-user features and visual formula creation in Agreements Accelerator

#### PLATFORM & INTEGRATION ENHANCEMENTS

Utilize partition provisioning improvements or leverage the new integration templates for SAP S/4HANA

#### KNOWLEDGE BASE CHAT

Get easily the requested information you need from Pricefx Knowledge Base with chat-like experience powered by our Gen AI

# Availability and Preconditions

<b>Capability</b>	<b>Preconditions</b> (besides Rampur 13 release deployment)	<b>Level of Effort</b> (deployment effort varies depending on implementation)
<b>List Price Optimization</b>	<ul style="list-style-type: none"> <li>▪ List Price Optimization Accelerator deployed</li> <li>▪ All related data mappings and other settings</li> </ul>	Medium
<b>Formula-based Agreement Pricing</b>	<ul style="list-style-type: none"> <li>▪ Agreements Accelerator deployed with settings</li> </ul>	High
<b>Enhanced Actionable Insights</b>	<ul style="list-style-type: none"> <li>▪ Actionable Insights Accelerator deployed with basic settings</li> </ul>	Low
<b>Knowledge Based Chatbot</b>	<ul style="list-style-type: none"> <li>▪ No preconditions</li> </ul>	Low
<b>Condition Records</b>	<ul style="list-style-type: none"> <li>▪ Setup and logics creation in Groovy</li> </ul>	High
<b>Visual Configuration</b>	<ul style="list-style-type: none"> <li>▪ Price Strategy Designer requires deployment and use of Price Setting Accelerator</li> <li>▪ Workflow Designer requires deployment and use of Approval Workflow</li> </ul>	High
<b>Integration with SAP S/4HANA</b>	<ul style="list-style-type: none"> <li>▪ SAP S/4HANA in place</li> <li>▪ SAP BTP Integration Suite in place</li> </ul>	High

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# LIST PRICE OPTIMIZATION



AI optimization  
pricefx



# LIST PRICE AI OPTIMIZATION CONSIDERS MORE FACTORS TO FINE-TUNE YOUR LIST PRICES

Optimize your list prices automatically to **align with** your **price strategy**.

Take into account **multiple rules** and business constraints **at the same time**.

**Enforce the price differences across multiple product groups** (for various brands, life cycles, or for customers' specific conditions).

**Run several scenarios** and choose the most suitable based on simulation results.

Powered by AI, **without** having to **define** any complex manual **calculation rules**. Utilize historical data to better result relevancy. 100% transparent calculation.

Productized AI Optimization use case, **available as Accelerator to get to value quickly**.

# Optimization Objectives

## List Price Change

Maximum Decrease (%) \*

Maximum Increase (%) \*

## Optimization Settings

Use Price Elasticity

Elasticity Model \*

Optimization Priority ?

Revenue

Profit

## Optimization Settings

Use Price Elasticity

Target of Margin Rate Increase (pp) \*

Decide what is **maximum increase and decrease** in your list price changes.

**Configure optimization strategy** depending on whether you use price elasticity.



**Prioritize optimization** of revenue and profit on the scale, if you're using price elasticity.

**Target** the **margin rate increase**, if you're not using price elasticity.

# Product Groups Alignment and Cost Trends

**List Price Allocation**

Overall List Price Change (%)

Target of List Price Change Add Row  

<input type="checkbox"/> Product Group	Variation (%)	Priority
<input type="checkbox"/> 1	12	Low

**Arrange** your **alignment** for product **groups**, e. g. for private and premium brands. **Target list price change variation** and **priority** for each group.

**Follow Up Cost Trend**

Follow Cost Increase

Follow Cost Decrease

**Cover the trends of costs** to respond to changes in market conditions, inflation, and circumstances. Remain competitive and sustainable.



# Alignment Criteria for Product Groups

Similar Products Table \*

PrecisionToolsSimilarProducts\_test [DS]

Reference Product Id \*

ProductID

Reference Product Alignment Attribute \*

productBrand

Following Product Id \*

CoProductID

Following Product Alignment Attribute \*

CoProductBrand

## Attribute Alignments

Products with "To" attribute will be positioned within the minimum and maximum range. If multiple rules apply, only the first one is used.

From	To	Minimum Gap (%)	Maximum Gap (%)
Dark Force	Super Power	5	15

Choose the **types of business alignment** for product groups.

Attribute alignments and **use minimum and maximum gaps** for the right price positioning.

# Optimization Results

Profit Potential from Optimization Results

**+57,185 kEUR**

Total profit increase of **11.59%** for revenue decrease of **1.59%**

Overall Business Scope

Customers: **688**  
Products: **435**

Optimized Scope

Customers: **688**  
Products: **435**

Current Values

Revenue: **kEUR 1,053,444**  
(EUR 35.15 per unit)

Profit: **kEUR 493,340** (EUR 16.46 per unit)

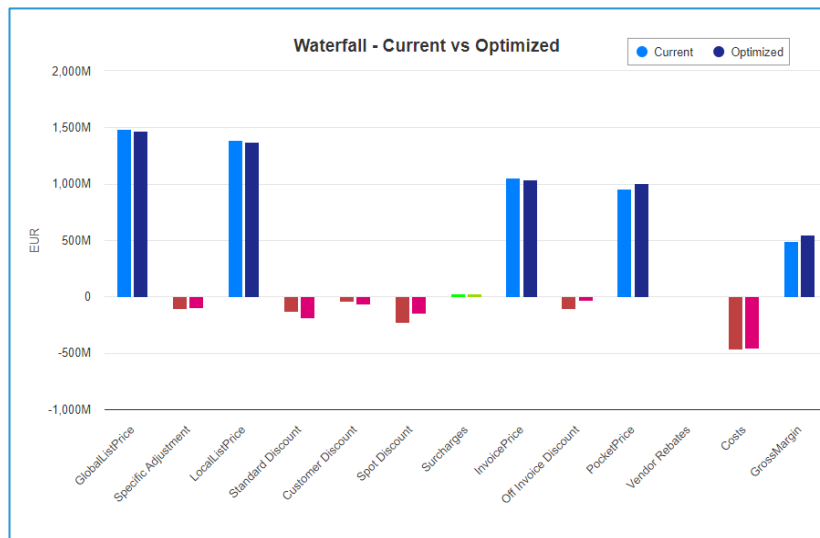
Margin: **51.78%**

Optimized Opportunity

Revenue: **kEUR 1,036,688**  
(EUR 34.96 per unit)

Profit: **kEUR 550,525** (EUR 18.57 per unit)

Margin: **54.83%**



**Simulate the changes** of List Prices and their impact from different points of view.

**Compare current** values and **optimized** opportunities side by side on one screen.

**See the optimization results in detail**, e. g. per product, product group, or customer groups.

Product Label	Product Group	Current List Price	Optimized List Price
<input type="text" value="Search..."/>	<input type="text" value="Search..."/>	<input type="text" value="Search..."/>	<input type="text" value="Search..."/>
Digital Caliper, Stainless Steel, Battery Powered, 0-150mm Range	Dimensional M...	122.80	122.82
1" Tube Micrometer, IP65, Type C	Dimensional M...	263.35	263.38
Stainless Steel Shockproof Dial Caliper, 0-12" Range	Dimensional M...	78.27	78.28
Digital Caliper 12" Range, Wireless Data Port IP40	Dimensional M...	149.32	149.33
Dial Test Indicator, Horizontal Type, 0.375" Stem Dia., 0-0.03" Range	Dimensional M...	137.09	137.10
Dial Caliper, Stainless Steel, White Face, 0-4" Range	Dimensional M...	122.35	122.75
Dial Caliper, Carbide, Pointed Jaw, White Face, 0-10mm Range, IP65	Dimensional M...	209.44	209.46



# AGREEMENTS ACCELERATOR

General Release



# CREATE OR RENEW AGREEMENTS WITH FORMULA PRICING TO REFLECT MARKETS DEVELOPMENT

General release of **Agreements Accelerator** with the focus on **formula-based pricing** designed for process manufacturers

**Create and manage a set of Formulas** to enable dynamic pricing of commodities and specialties. **Visual design of Formula Types is available now**

**Establish agreements with multi-annual terms** with options to set frequency of price recalculation

Define **calculation rules** to **adjust prices** based on specific situations

**Push resulting agreement price records** for use within your IT landscape (ERP, CRM, ...)

# Agreements with Customer(s)

**Inputs**

Start Date: 2/8/2024 | End Date: 2/8/2024

User Group (View Details): Search... | User Group (Edit): Search...

**Input Parameters**

Customer(s): Select Customer(s)

Default Currency\*: USD

Default UOM\*: EA

**Calculation Output Types**

Currency	UOM	Lower Bound	Upper Bound
Search...	Search...	Search...	Search...

No data

+ Add Output Type

**Description**

Header | **Items** | Attachments | Workflow | Messages

Normal

**Items**

Label	Condition Type	Active	Calculation Period	Default Currency	Default UOM
Search...	Search...	Select Value	Select Value	Search...	Search...
Scenario A		X	MONTH	USD	EA
Formula Based ...	AGR_FormulaBas...				

**Scenario A**

Input Parameters | Calculations

Additional Information: Parameters of folder will be used as defaults for items in this folder

Active:

Calculation Period\*: Month

Default Currency: USD

Default UOM: EA

+ -

**Formula Based Pricing Type**

Input Parameters | Calculations

Product(s): 128FS6\_1 x 128JS2 x

Formula\*: CFO-18 | Cost Plus

Override Adder Type:  ABSOLUTE  PERCENTAGE

Override Base Adder:

**Product Exceptions**

Product(s)	Adder Type
Search...	Search...

No data

+ Add Exception

**Setup an Agreement** for specific customer(s) with periodical calculation periods to follow any market price developments

Choose **products** involved in the Agreement and **define granular rules** to adjust resulting calculations for specific situations

**Assign Formula** for price calculation consisting of Formula Type, Definition and Attributes

# Visual Design of Pricing Formula Types

The screenshot displays the 'Edit Types' interface for a pricing formula. On the left, a sidebar shows 'Types' and 'Data Lookups' tabs. Under 'Types', there are sections for 'Active' (containing 'Adjustment 1') and 'Drafts'. A legend in the center lists various components: Product Attributes, Parameters, Data Lookups, Context, Text, Math, Logic, Custom Blocks, Functions, and Inputs. The main workspace shows a visual formula builder for 'Adjustment 1', which is marked as 'Active' and 'Valid'. The formula starts with 'Price' and includes a 'When' condition: 'From range Weight Attribute take Price Impact Value (Number) matching Focus Product (String) Yes'. The 'Then' clause contains two actions: 'Add Adjustment 1 in format Number' and 'Add Adjustment 2 in format Number'. Buttons for 'Use in Formula' and 'Duplicate as Draft' are visible. On the right, the 'Cost+ Formula' details panel shows 'Definition' (Adjustment 1 and 2 placeholders), 'Attributes', 'Business Unit', and 'Country' (all with placeholders).

Use **Visual Configuration** to design **complex pricing Formula Types** in an intuitive way and without coding

Choose product attributes, other parameters and data lookups to suit your needs and **create Formula in a drag & drop way**

Set **Definition** and **Attributes** as part of Formula Details to refine the final price calculation based on your needs

# Compare Various Scenarios and Decide

The screenshot shows a 'Scenario Comparison' dashboard. On the left, there is a 'Scenarios' section with a dropdown menu containing 'Scenario A' and 'Scenario B', and an 'Apply' button. On the right, there is a 'Table' section with a 'Time Series' tab and an 'Export to Excel' button. The table displays the following data:

	Formula	Revenue	Margin	Volume	Calculation Period	Actions
> Scenario B	Index	✓ 10,890,880	4,290,458	72,250	Monthly	Activate
	Formula A					
	Formula B					
> Scenario A - Primary	Index	8,190,400	✓ 4,890,458	73,493	Monthly	Activate

Utilize forecast data to **simulate Formula impact across multiple scenarios** on predefined KPI's such as Margin, Revenue and Volume

**Activate desired scenario directly** from comparison dashboard to simply decide which Scenario to use for your Agreement



# ACTIONABLE INSIGHTS ENHANCEMENTS





# PROACTIVE BUSINESS OPPORTUNITY AND RISK DETECTION



Continuously identifies gaps and opportunities, and allows a user to choose the optimal course of action

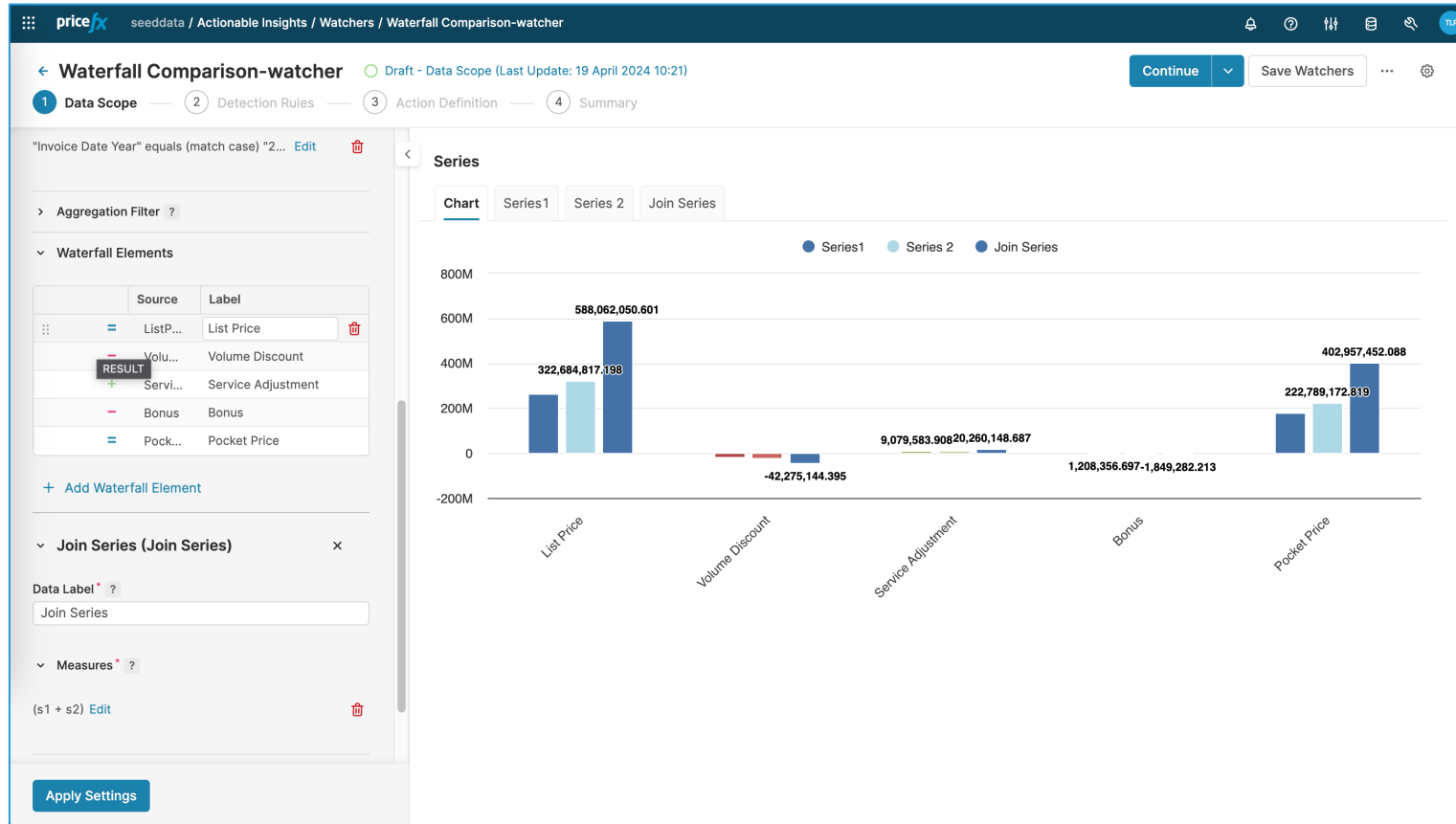
Consisting of **rules, alerts and follow-up actions**, that leaves the assignee in control of deciding the optimal action required

**Data-driven detection can be set from**

- **Dashboards** (Sales and Customer Insights)
- **All analytical Charts**
- any **Datamart data** and/or **Optimization outputs**

We extended the range of Chart Types supporting a **Watcher creation with join series**

# More Chart Types Supported



Watchers with join series can be created from **more Chart Types now**

**All supported Chart Types:** Data Table, Bar & Line, Pie Chart, Time Series, Detailed Time Series, Waterfall Comparison, Bubble, Scatter

Example on the left with Watcher creation from **Waterfall Comparison chart** with 2 series + 1 comparison series)



# KNOWLEDGE BASE CHAT



# GET INFORMATION YOU NEED WITH CHAT-LIKE EXPERIENCE

[KNOWLEDGE.PRICEFX.COM](https://knowledge.pricefx.com)

**Pricefx Knowledge Base** now allows to get easily an information you need **with chat-like experience** through our new Gen AI powered chatbot

**All Knowledge Base content involved** in the chatbot - **business** use related as well as **technical / configuration** related

Ask a specific **question in natural language** and get the answer immediately with **links to additional sources** to get more details related to your question

Continue in the conversation with **follow-up questions**, while AI takes care to maintain the previous context and makes the follow-up answers relevant

Additional manual filtering of the content available to make the results even more relevant

# Search for Any Information on Pricefx

Chatbot

What is Actionable Insights?

Actionable Insights is an automated risk-detection and recommendations engine that identifies gaps and opportunities and suggests optimal corrective actions for pricing strategies, sales, and customer relationships. It is a feature offered by Pricefx, a pricing software company. Actionable Insights uses Watchers, which are predefined rules that detect trends in the data, and Actions, which are tasks that are automatically assigned to users with supporting information to take optimal corrective actions. Users can create Watchers and Actions manually or have them created automatically by Watchers based on specific criteria such as data thresholds, date ranges, or segment comparisons. This feature helps proactive business decision-making by continuously identifying opportunities and risks, enabling users to choose the most suitable course of action.

More info:  
[Actionable Insights](#)  
[Enhanced Actionable Insights](#)

Textbox

Clear Report issue

Documentation Filters

knowledge-purpose

- technical
- configuration
- admin
- business-user

other

- datamart
- systemrequirements
- custom-form
- export
- dashboard-controller
- optimization-engine
- header-logic
- entity-relationship-diagram
- cache
- data-mart
- delete
- boundcall
- query
- rebate-record-set
- analyzer
- layout
- todo-rest-api
- accrual-records-sc
- interceptor
- price-analyzer
- header
- create
- payout-record
- kpi
- partition
- records
- todo-move-to-howto
- library
- database
- rebate-agreement-template
- product-extension
- input
- howto-classic

**Ask any business or technical question about Pricefx** in natural language

**Get the answer** with relevant **links** to additional sources in Pricefx Knowledge Base

**Apply filters** to make the response **even more relevant** and fitting your needs

# Ask Follow-up Questions within the Topic Context

Chatbot

what are the key concepts

Here are the key concepts related to Actionable Insights:

1. **Watchers:** Predefined rules that detect trends and anomalies in the data by scanning through multiple data series and defining intervals, data thresholds, and segment comparisons. Watchers help identify opportunities or risks that require corrective actions.
2. **Detection Criteria:** Specific conditions defined within Watchers to identify opportunities or risks in the data. For instance, a Watcher could be set up to detect a segment showing declining revenue, or for a particular product line showing abnormal price increases.
3. **Data Scope:** The set of data selected within a Watcher for analyzing trends and patterns. Data Scope may involve multiple data series defined at different levels of granularity, such as customer, product, or region.
4. **Detection Rules:** Specific conditions set by Watchers to trigger corrective actions based on the detection criteria. For example, a rule could be set to trigger an alert if a customer's revenue is declining by a certain percentage for a defined time period, or if a product's profit margins are below a certain threshold.
5. **Actions:** Specific tasks automatically assigned by Watchers based on the detection criteria and rules. Actions can be assigned to trigger follow-up activities, such as contacting a customer, adjusting pricing, or improving customer support.
6. **Action Plans:** Groupings of related actions that can be assigned to users within a Watcher. Action Plans help users manage multiple tasks associated with a single opportunity or risk by consolidating tasks into single workflows.

Textbox

Clear Report issue

Documentation Filters

**Ask follow-up questions, AI takes care to maintain the context from the previous questions**

Chatbot

explain the use of a watcher

A Watcher is a predefined rule that continuously monitors data and identifies opportunities or risks based on specific criteria. Watchers are designed to help users proactively manage business outcomes by providing insights that enable them to take informed, corrective actions.

Here's how a Watcher works:

1. **Data Scope:** A Watcher is defined to analyze specific data sets. This can involve multiple data series or transactions, and can be defined at different levels of granularity, such as customer, product, or region.
2. **Detection Criteria:** Within the Watcher, specific conditions are defined to identify opportunities or risks. This can involve thresholds, trends, or comparison of data points over time or in relation to specific segments.
3. **Detection Rules:** The Watcher triggers corrective actions when specific detection criteria are met. These actions can involve specific tasks, such as contacting a customer, adjusting pricing, or improving customer support.
4. **Action Plans:** Watchers can be grouped into Action Plans, which can involve multiple Actions. Action Plans help users manage multiple tasks associated with a single opportunity or risk by consolidating tasks into single workflows.

Textbox

Clear Report issue

Documentation Filters

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# CONDITION RECORDS



# UNIVERSAL STORAGE OF PRICING RESULTS ENABLING INTEGRATION WITH ERP

Universal **data storage of records** coming from Price Lists, Live Price / Calculation Grids, Quotes, Agreements, ...

Large scale and high-performance solution allowing **integration with external ERP systems** (e.g. SAP)

Data **export options** and **real-time access via API** calls (data query based on keys and batch data operations)

Data **splicing** mechanism to **manage data overlaps** in Condition Records

Stored data are **also available within Pricefx application** via Groovy configuration logic



# Condition Records Storage Support

**Results from the following Pricefx objects** can be stored within Conditions Records

Price List

Live Price Grid

Calculation Grid

Quote

Customer Agreement (Agreements & Promotions)

Optimization Model

Custom Form

In general, any approval workflow within Pricefx can emit Condition Records

# Condition Records Sets

pricefx partition\_name / Administration / Configuration / System Configuration / Condition Record Sets

+ Add Condition Record Set

Name	Label	Number of Keys	User Group (View Details)	User Group (Edit)
<input type="checkbox"/> PR00#A700	Gross Price (PR00, A700)	4		
<input type="checkbox"/> PR00#A400	Gross Price (PR00, A400)	3		
<input type="checkbox"/> PN00#A500	Net Price (PN00, A500)	10		
<input checked="" type="checkbox"/> PR00#A400	Gross Price (PR00, A400)	3		
<input type="checkbox"/> PR00#A700	Gross Price (PR00, A700)	4		
<input type="checkbox"/> PR00#A400	Gross Price (PR00, A400)			
<input type="checkbox"/> PN00#A500	Net Price (PN00, A500)			
<input type="checkbox"/> PR00#A400	Gross Price (PR00, A400)			
<input type="checkbox"/> PN00#A500	Net Price (PN00, A500)			
<input type="checkbox"/> PR00#A400	Gross Price (PR00, A400)			
<input type="checkbox"/> PR00#A700	Gross Price (PR00, A700)			
<input type="checkbox"/> PR00#A400	Gross Price (PR00, A400)			
<input type="checkbox"/> PN00#A500	Net Price (PN00, A500)			
<input type="checkbox"/> PR00#A400	Gross Price (PR00, A400)			
<input type="checkbox"/> PR00#A700	Gross Price (PR00, A700)			
<input type="checkbox"/> PN00#A500	Net Price (PN00, A500)			
<input type="checkbox"/> PR00#A400	Gross Price (PR00, A400)			
<input type="checkbox"/> PR00#A700	Gross Price (PR00, A700)			
<input type="checkbox"/> PN00#A500	Net Price (PN00, A500)			
<input type="checkbox"/> PR00#A400	Gross Price (PR00, A400)			
<input type="checkbox"/> PR00#A700	Gross Price (PR00, A700)			
<input type="checkbox"/> PN00#A500	Net Price (PN00, A500)			
<input type="checkbox"/> PR00#A400	Gross Price (PR00, A400)			
<input type="checkbox"/> PR00#A700	Gross Price (PR00, A700)			
<input type="checkbox"/> PN00#A500	Net Price (PN00, A500)			
<input type="checkbox"/> PR00#A400	Gross Price (PR00, A400)			
<input type="checkbox"/> PR00#A700	Gross Price (PR00, A700)			
<input type="checkbox"/> PN00#A500	Net Price (PN00, A500)			
<input type="checkbox"/> PR00#A400	Gross Price (PR00, A400)			
<input type="checkbox"/> PR00#A700	Gross Price (PR00, A700)			
<input type="checkbox"/> PN00#A500	Net Price (PN00, A500)			
<input type="checkbox"/> PR00#A400	Gross Price (PR00, A400)			
<input type="checkbox"/> PR00#A700	Gross Price (PR00, A700)			
<input type="checkbox"/> PN00#A500	Net Price (PN00, A500)			

1 selected item(s) Delete

pricefx seeddata / Administration / Configuration / Master Data / Condition Record Sets

System Configuration

General Settings (language: en)

Appearance

Internationalization

Home Page

Bound Partitions

Advanced Configuration Options

Module Categories

My Workflows

Entitlements

Calculation Flows

Analytics

Analytics General Settings

Analytics to Price Setting Mapping

General Chart Settings

Price Setting

Integration Tags

Work Status Options

Defaults for Price Lists and LPGs

Denial Reasons (LPG)

Custom Forms

Custom Forms General Settings

Quoting

Quoting General Settings

Quote Reasons

Quote Mass Update Templates

Agreements & Promotions

Agreements & Promotions General Settings

3.CRCS

Columns

- VKORG
- VTWEG
- MVGR4
- MATNR
- Last Update Date
- Valid To
- Valid From
- Unit Of Measure
- Price Unit
- Condition Value
- Currency
- Attribute 1
- Attribute 2
- Attribute 3
- Attribute 4
- Attribute 5
- Attribute 6
- Attribute 7
- Attribute 8
- Attribute 9
- Attribute 10
- Attribute 11
- Attribute 12
- Attribute 13
- Attribute 14
- Attribute 15
- Attribute 16
- Attribute 17
- Attribute 18
- Attribute 19

41 rows

VKORG

Name  
Allowed characters are: A-Z a-z 0-9\_

VKORG

Label  
VKORG

Description

Column Styling

Color

Extra Styling

Column Settings

Type  
String

Restrict Values

Read-only

Required?

Create **different types of Condition Records** based on your specific use case

Define **Condition Records structure according to SAP** (or any other ERP) to make integration easier

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# VISUAL CONFIGURATION



# VISUAL CONFIGURATION OF PRICEFX WITHOUT ANY CODING

**Price Strategy Designer** allows visual design of price strategies.

Now enables **versioning of a price strategy** with multiple coexisting versions in various states (active, draft, ...) with multi-user support

**Enhanced layout** improving the intuitiveness and experience of the price strategy design

Introducing new **visual design of pricing Formula Types** in the Agreements Accelerator - see the *details in the Agreements Accelerator part*

# Price Strategy and Workflow Designers

## PRICE STRATEGY DESIGNER

The screenshot shows the 'Attribute based' price strategy designer interface. It includes a 'Draft' status indicator and a 'Deploy' button. A sidebar on the left lists various components: Product Attributes, Parameters, Data Lookups, Context, Text, Math, Logic, Custom Blocks, Functions, and Inputs. The main workspace displays a visual workflow for 'Attribute-based Sample' with the following steps:

- Start with 'Price'.
- Use 'Calculated price of SKU' from 'Anchor Data' (take first) and 'Anchor (String)'.
- Apply 'From range' using 'Weight Attribute' (take) and 'Price Impact Value (Number)' (matching).
- Implement a 'When' condition: 'Focus Product (String)' is 'Yes'.
- Then, use 'Get highest' price of competitor 'FancyMeat'.
- Else, use 'Get highest' price of competitor 'FancyMeat'.

**Design simple or complex price strategies visually**, without any coding. In a drag & drop way construct any pricing policy following your needs

## WORKFLOW DESIGNER

The screenshot shows the 'Workflow Designer' interface for a 'Quote workflow'. It includes 'Design', 'Preview', and 'Deploy' buttons. A sidebar on the left lists 'Types' (Quote, Price Grid Item, Price List) and 'Steps' (Approval, Conditions, Functions). The main workspace displays a visual workflow for 'Quote Workflow' with the following steps:

- Label: Approval Step
- Reason: There is an approval needed
- Is Watcher? Min. Approvers: 1
- Approvers: User Group: Sales
- Conditions: Name: Margin lower than 20% | Header: Margin < 0.2
- Label: Approval Step
- Reason: Always approve by pricecontrolling
- Is Watcher? Min. Approvers: 1
- Approvers: User Group: Price Controlling
- Conditions:

**Design approval workflows even with complex rules.** With visual experience define responsibilities, conditions and approval automation. Available as pre-release

# Versioning in the Price Strategy Designer

← Version History ×

Strategy	State	Date created	Last change	Created by	Changed by
<input type="radio"/> Adjustment 1	Active	2021-01-01	2020-08-08	Savannah Nguyen	Savannah Nguyen
<input type="radio"/> Adjustment 1	Superseded	2022-10-10	2025-12-12	Esther Howard	Annette Black
<input type="radio"/> Attribute Based	Superseded	2020-08-08	2021-01-01	Jerome Bell	Darlene Robertson
<input type="radio"/> Cost+ Absolute Other	Superseded	2021-01-01	2021-01-01	Floyd Miles	Robert Fox
<input type="radio"/> Draft 2	Superseded	2025-12-12	2022-10-10	Marvin McKinney	Brooklyn Simmons
<input type="radio"/> Adjustment 1	Draft	2025-12-12	2025-12-12	Robert Fox	Kristin Watson
<input type="radio"/> Adjustment 1	Draft	2022-10-10	2025-12-12	Jacob Jones	Esther Howard
<input type="radio"/> Adjustment 1	Draft	2025-12-12	2021-01-01	Bessie Cooper	Arlene McCoy
<input checked="" type="radio"/> Attribute Based	Draft	2021-01-01	2021-01-01	Devon Lane	Dianne Russell
<input type="radio"/> Attribute Based	Draft	2022-10-10	2020-08-08	Kathryn Murphy	Eleanor Pena
<input type="radio"/> Cost+ Absolute Other	Draft	2022-10-10	2020-08-08	Jane Cooper	Albert Flores
<input type="radio"/> Cost+ Absolute Other	Draft	2021-01-01	2025-12-12	Arlene McCoy	Jerome Bell
<input type="radio"/> Cost+ Absolute Other	Draft	2021-01-01	2021-01-01	Ronald Richards	Jacob Jones
<input type="radio"/> Draft 2	Draft	2020-08-08	2021-01-01	Dianne Russell	Devon Lane
<input type="radio"/> Draft 2	Draft	2025-12-12	2025-12-12	Wade Warren	Darrell Steward
<input type="radio"/> Draft 3	Draft	2025-12-12	2020-08-08	Cody Fisher	Jane Cooper
<input type="radio"/> Draft 3	Draft	2020-08-08	2022-10-10	Kristin Watson	Cameron Williamson
<input type="radio"/> Draft 3	Draft	2022-10-10	2020-08-08	Albert Flores	Theresa Webb
<input type="radio"/> Draft 3	Draft	2020-08-08	2025-12-12	Courtney Henry	Leslie Alexander

< Previous 1 2 3 4 Next >

[View in Editor](#) [Cancel](#)

Strategy Designer

Strategies Data Lookups

Strategies Add ▾ Attribute based ✎ ● Draft ● Valid [Deploy](#) [Save](#) ▾ [Duplicate](#) [View Versions](#) [Delete](#)

Active

Adjustment 1

Superseded

Cost+ Absolute Other

Draft 2

Draft 3

Drafts

Cost+ Absolute Other

Draft 2

Draft 3

Attribute Based

Product Attributes  
Parameters  
Data Lookups  
Context  
Text  
Math  
Logic  
Custom Blocks  
Functions  
Inputs

Attribute-based Sample

Price

When

Then

Else

Calculated price of SKU From Anchor Data take first Anchor (String)

From range Weight Attribute take Price Impact Value (Number) matching

Focus Product (String) = Yes

Get highest price of competitor FancyMeat

See the **version history** of all price strategies and **status** of the versions (draft, active, superseded)

Select the **version of the price strategy you want to modify**. Additional options to duplicate, deploy or delete the version



# INTEGRATION WITH SAP S/4HANA



# SAP S/4HANA INTEGRATION WITH PRICEFX

Pricefx platform **Endorsed App certification** has been extended to include **SAP S/4HANA integration** (on top of the original certification of SAP Customer Experience integration)

## New integration templates for providing the data from Pricefx to SAP

- customer discounts and prices resulting from an approved **Agreements & Promotions** contract
- accruals and pay-outs related to **Rebate Agreements**



# Pricefx Endorsed App Certification by SAP

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**pricefx** **Optimized Dynamic Pricing** | At a Glance Features Pricing Technical Information Resources Reviews Publisher  
by Price f(x) AG

## Drive Profitability with Dynamic Pricing in the Cloud

★★★★★ (80 reviews)

The solution is an end-to-end, cloud-native platform that integrates with SAP Commerce Cloud to support the entire pricing journey, from setting optimal prices and managing the rebate process to maximizing your organization's pricing power.

[Get It Now](#)

pricefx Single Pricing Engine with SAP S/4 HANA and Pricefx Sd/let

**Single Pricing Engine with SAP S/4 HANA**

Have a Question?

Vysílá: YouTube pricefx.com

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[SAP Endorsed App](#) [Extensions and Add-ons](#) [3 SAP Solutions](#)

**Pricefx SAP S/4HANA Integration** is now part of **SAP Endorsed Apps Premium Certified** apps with added security, in-depth testing and measurements against benchmark results



# New Integration Templates for SAP

## Pricefx Agreements & Promotions integration

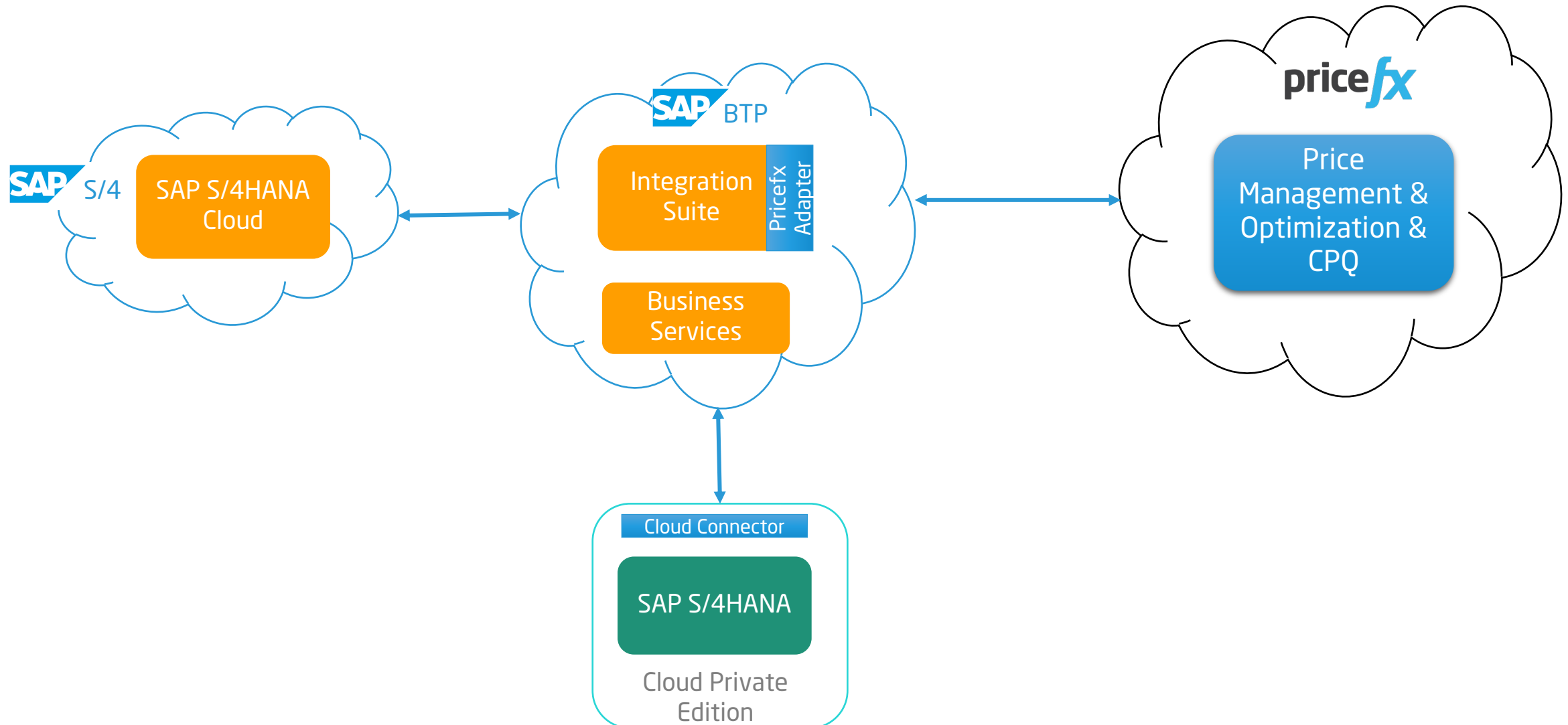
- Update SAP with customer discounts and prices resulting from an approved Pricefx Agreements & Promotions contract
- Pricefx Agreement condition types can be mapped to the SAP condition types & tables such that discounts and prices are available in SAP to price future sales orders

## Pricefx Rebates integration

- Automated integration for updating SAP with accruals and pay-outs related to Rebate Agreements
- synchronize the financial general ledger to account for future liabilities from accumulated rebates, i.e. accrual updates
- For pay-outs approved in Pricefx are automatically sent to SAP as credit memo requests. Also rebate corrections can be sent to SAP as debit memo requests

**Available in SAP Business Accelerator Hub**

# SAP and Pricefx Conceptual Integration





# PLATFORM MANAGEMENT ENHANCEMENTS



# Platform Management Enhancements

## Event Workflows

Event Workflows have been enhanced by options to start a flow based on defined event combinations, to call a partition job from Event Workflow, or create a scheduled action starting some flow.

## Data Uploads

Data Uploads now support Matrix type Price Lists and provide an option to create a permanent link where files can be placed using SFTP client.

## Integrations

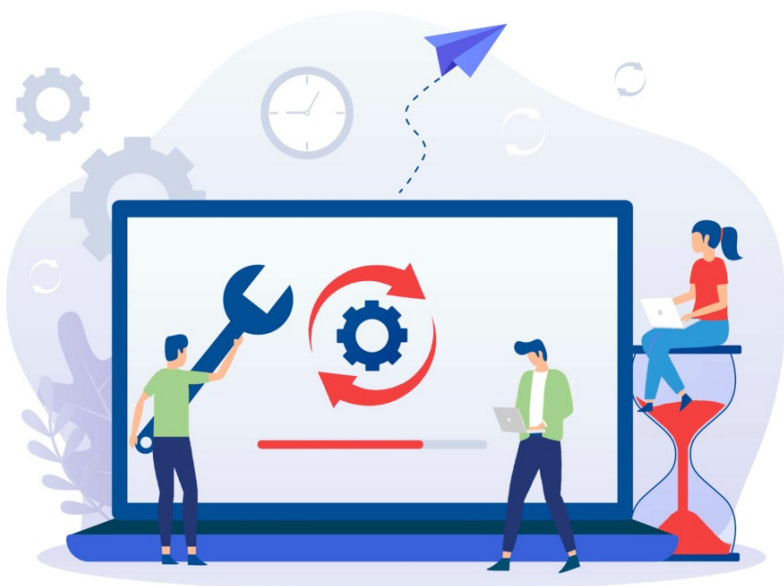
- Integrations are now supported on all Pricefx cloud providers
- Automatically generated documentation for individual routes created in Integration Manager



# PRICEFX RELEASE POLICY



# Pricefx N-1 Release Policy



**Pricefx provides official support for the latest 2 releases.** Currently, **Paper Plane 11.x** and **Clover Club 12.x** releases meet this condition

Once the **Rampur 13** release is made available, all our customers will be required to use either **Rampur 13.x** (*N release*) or **Clover Club 12.x** (*N-1 release*)

**If you are on the Paper Plane 11** release, we encourage you to start planning for the **upgrade to Clover Club 12** already now

Information important primarily for Customers hosted in Private cloud environments.  
Customers hosted in Shared environment are upgraded automatically and comply with the policy.